

EM IEP bi-monthly News Bulletin

November 2009



East Midlands
Improvement and
Efficiency Partnership



°Climate east midlands new regional partnership... [See page 13 for more >>](#)



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EM IEP Notices

EM IEP Annual Customer Perception Survey 2009

...reminder

On Friday 21 November, we sent all our contacts an email containing a link to our annual Customer Perception Survey 2009.

Each year we carry out an annual Customer Perception Survey to gather your feedback on the effectiveness of this sector-led improvement within the region.

We would like to take this opportunity to thank those of you who have already taken the time to complete and return the survey.

If you haven't completed your survey yet, we would be very grateful if you could take 5 -10 minutes to complete it by clicking on the following link.

http://www.surveymonkey.com/s.aspx?sm=UyPSnOX3WiMhUfOHSsq25Q_3d_3d

The closing date for responses is Thursday, 3rd December 2009 and we will feed back the results of the survey in the January edition of this newsletter.

EM IEP Newsletters go bi-monthly

We have changed the frequency of this newsletter and our Procurement and Efficiency Bulletin to bi-monthly.

This is due to the amount of additional communications work taking place in other formats, such as videos, events and the re-development of our website which is scheduled for early next year.

Your next bulletin will be circulated in January 2010.

Until then, all the Support Team at the East Midlands Improvement and Efficiency Partnership would like to send you their seasons greetings and look forward to working with you in 2010.





Free Event

Engaging with the Community for Elected Members

7th December - Winding Wheel, Chesterfield

Overview

The LGiU have designed a councillor development session which focuses on practical approaches to building your strengths in engaging with the community in the context of the empowerment agenda and the new structures of 'local governance' around LSP's, LAA and CAA. The course looks at why community engagement is important and how it can help members in their leadership role.

What the day offers

The programme aims to help participants:

- understand the potential roles of councillors as community leaders
- Identify current skills, and those which could be developed, which help them work effectively with the community, eg. Partnership working and different models of community engagement
- Consider how, in such roles they can help to build community leadership in wards and neighbourhoods and link these with work of the Local Strategic Partnership, Local Area Agreement targets and the new Comprehensive Area Assessments.

Explore future trends and developments that are likely to impact on the community role of members.

The seminar will draw on:

- recent research on skills for effective leadership
- LGA/IdeA guidelines
- the ladder of participation
- the roles and expectations of those who are directly and indirectly involved in community engagement
- Recent work on the roles of community leaders.

Target Audience This day is aimed at elected members who want to develop their skills and knowledge as community leaders at the neighbourhood/ward and corporate levels.

Please email lois.dale@nottsc.gov.uk to register your attendance, or call 0115 977 4921.



Free Events

Total Place - What's in it for you?

10am - 1pm, 8th January 2010

Pera Conference Centre, Melton Mowbray

Total Place is currently the most highly publicised approach to radical change in the public sector. Some see it as the solution to the massive financial challenges we all face. Others criticise it as undermining local democracy, or even as empty hype.

The East Midlands Improvement & Efficiency Partnership are organising a workshop for those interested in exploring what Total Place could do for their organisations and the people they serve..

Run jointly by two consultants who are advising different localities currently engaged in Total Place programmes – Lynne Wardle, Director, TaylorHaig, and Steve Nicklen, Managing Partner, DNA LLP – this workshop will enable participants to:

- Explore the different approaches being taken in the various localities engaged in Total Place
- Look at the benefits that can flow, and the challenges that will be faced in getting them
- Take a view on what their organisations and communities can get from Total Place.

To register go to:

<http://www.eastmidlandsiep.gov.uk/events/index.htm>

Where do I get cashable savings?

14th January 2010

International Convention Centre, Birmingham

The public sector faces huge financial challenges over the coming years, resulting in a greater emphasis for local government to make wider efficiency savings.

This stimulating and interactive event, hosted by the West Midlands, East Midlands and Yorkshire & Humber Regional Improvement and Efficiency Partnerships (RIEPs), will look at some practical examples of where local authorities are achieving significant efficiency savings.

Keynote presentations include:

- Transforming local government property asset management - £640m savings! Improvement and Efficiency West Midlands
- Delivering Efficient Corporate and Transactional Services - £32m savings! - Derby City Council
- West Midlands Regional eAuction programme - £4m savings! OGC & Improvement and Efficiency West Midlands

To register go to:

<http://www.wmcoe.gov.uk/index.php?page=27&iID=970>



Free Events

Communicating information & data effectively: give your message point & power Thursday, 10th December 2009 @ Jury's Inn, Nottm

As pressure on funding increases, it becomes **ever more vital to communicate** what you offer to partners and what your information means on the ground.

What the day offers

This course will provide practical guidance on how to improve your communication, including how to **make your message stick** when giving a presentation, and how to ensure the effective display of data and figures.

You'll see examples of **best practice** (and bad practice), learn some simple **do's and don'ts** and have opportunities to **put principles into action** in a series of enjoyable exercises. There will also be an easy-to-use crib sheet of key points for you to take away and help improve your skills.

For further information go to **EVENTS** at:
<http://www.intelligenceeastmidlands.org.uk>

Understanding the Labour Market

Tuesday, 12th January 2010
Derwent Stepping Stones, Derby

What is the day about? Understanding the sources of Labour Market data, where to find information on it and how to use it appropriately.

Target Audience Practitioners interested in adding more value to the work they do leading to improved information within their organisation and better informed decision making. This will be an opportunity to see how others are operating in the same area and share experiences.

Speakers The day will be led by the Office for National Statistics regional statisticians and the Regional Labour Market manager at Job Centre Plus along with the Labour Market Analyst at the East Midlands Development Agency (*emda*).

For further information contact:

Hazel or Warren on 0115 979 2333 or email
hazel@regenerationem.co.uk
warren@regenerationem.co.uk



Free Training

mietool Training*

9.30am – 4pm, 3rd February or 4th March 2010 @ Pera Conference Centre, Melton Mowbray

What is mietool?

mietool (Measurement of Improvement and Efficiency Tool) is designed to help you:

- Develop robust business cases with confidence
- Measure the efficiency impacts of projects and to provide data for the new efficiency performance indicator
- Plan and measure the improvement value of your projects, to your authority and your community, against all 198 national Performance Indicators

This tool can be used by service and project managers to **assess costs, benefits and efficiencies** of potential projects.

It offers service and project managers a **consistent, comprehensive** and **transparent** basis for identifying efficiency gains on a project by project basis.

Who should attend the training?

This training session is designed to be “hands-on” coaching support for officers developing business cases for projects, so project managers and service managers are the people who will benefit most from the training, as well as finance managers. 103 officers from 40 local authorities in the East Midlands have already attended **mietool** training sessions.

The **outcome** of each session will be that delegates will all leave each support session adept at using **mietool** to appraise the impacts of their projects and confident about deploying the tool across a wide range of projects.

Please either email lois.dale@nottsc.gov.uk to register your attendance, or call 0115 977 4921. Alternatively, register online at:

<http://www.eastmidlandsiep.gov.uk/events/bookevent.php>



Awards

The East Midlands Achievement Awards for Community Empowerment East Midlands Empowerment Partnership

Are you a community group or community enterprise that's made a real difference in empowering local people or improving their quality of life?

- *Would you like to be formally recognised for what you have achieved?*
- *And have the opportunity to win £2,000 for your empowerment project?*

We're looking for ten 'Award' winners – community groups or individuals who are responding to well-defined community needs and working with those communities to find and enact solutions.

We want to know what you've achieved, how you achieved it, what you learned (including what not to do again!) and how you would share your experience with others. If you think you've made a difference, or if you'd like to nominate someone you know or a group you work with, we want to hear about it.

How to enter - Complete the short application form posted on www.eastmidlandsiep.gov.uk and return it by FRIDAY 11th DECEMBER 2009 to Lucia Masundire, East Midlands Empowerment Partnership.



What happens next?

Short listing will be on 16th/17th December. If you/your nominee is short listed, selection will be via an informal interview in January. You'll be asked to explain what your main achievements were, how you involved your community, and how you made a positive difference.

What happens if you win?

If you are one of the 10 winners, you'll receive the Award at our Empowerment Conference in Derby on Friday 5th February 2010. In addition to receiving the Achievement Award in recognition of your community work, winners will receive £2,000 to help the community purchase equipment or materials to further the development of their project. One condition of receiving the Award is that winners share their ideas and are prepared to host two visits for other community groups who are interested to see what was achieved.

Visit the East Midlands Empowerment Partnership's website at: <http://www.emep.org.uk>



Publications

Four New EM IEP Good Practice Case Studies published

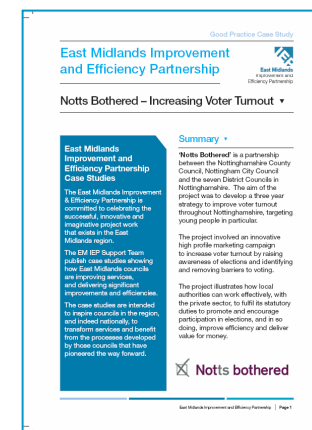
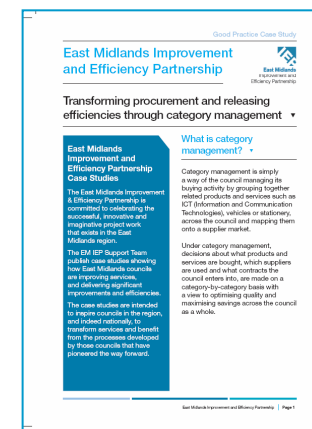
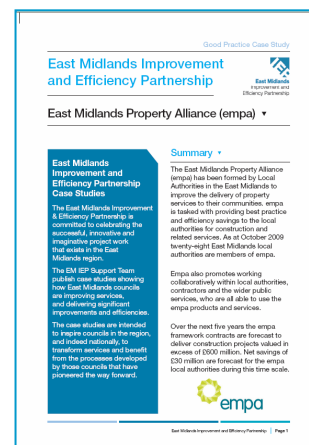
The East Midlands Improvement and Efficiency Partnership have added a further four brand new case studies into their library to showcase and celebrate successful, innovative and imaginative project work that exists in the East Midlands region. These include:

- East Midlands Property Alliance
- Transforming Procurement and releasing efficiencies through Category Management
- Nottinghamshire Single Person Discount Review
- Notts Bothered – Increasing voter turnout

The EM IEP Support Team publish case studies showing how East Midlands' councils are improving services, and delivering significant improvements and efficiencies.

The case studies are intended to inspire councils in the region, and indeed nationally, to transform services and benefit from the processes developed by those councils that have pioneered the way forward.

To read or download the case studies go to:
http://www.eastmidlandsiep.gov.uk/case_studies.htm





Publications

Members' guide: top tips for making savings through better procurement in energy

Councils spend £1.4 billion each year on electricity and gas, accounting for three per cent of the UK energy market. By smarter collaborative procurement and better risk management, councils could save up to £140 million each year.

The member's role is to ask the fundamental questions about the way in which energy is currently procured and whether proper risk management is in place:

- Who is responsible for purchasing our electricity and gas?
- How is our energy bought, and what fees and commissions do we pay?
- Are we using the services of a specialist energy procurement team, and if not, why not?

Download the guide to find out how your council can save money at:

<http://www.eastmidlandsiep.gov.uk/publications.htm#SubEnergy>

Launch of 'How To' Guide

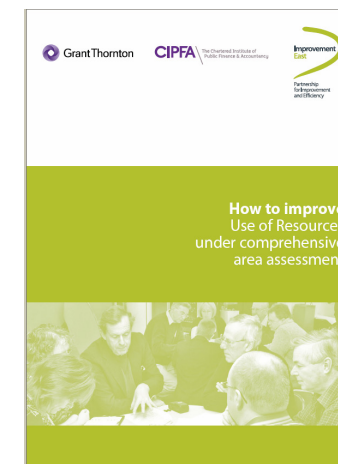
Improvement East has launched a brand new **Use of Resources 'How to Guide'**.

The guide has been developed in conjunction with CIPFA and Grant Thornton to assist all authorities and Fire and Rescue Services (FRS) to deliver their best possible Use of Resources score.

The guide will also help you to prepare for further improvements, informed by emerging best practice from across the region and beyond.

To access the guide go to:

<http://www.improvementeast.gov.uk/documents/Use%20of%20Resources-How%20To%20Guide.pdf>





Publications

Shared chief executives and joint management: a model for the future?

With the increasing pressures on local government finances, many councils are looking at developing closer partnerships and collaborative ways of working in order to secure greater levels of efficiencies. A growing number of councils have chosen to deepen their partnership working by sharing their chief executive and management teams.

The October 2008 IDeA publication 'Shared chief executives: the lessons' considered some of the early developments in sharing chief executives, highlighting the reasons for the joint arrangements.

In this new report, a year on, the IDeA's Stephen Fletcher and Eamon Lally explore the impact of sharing chief executives on councils' integration, particularly in terms of efficiency savings and the shared services agenda.

For more information go to:

<http://www.eastmidlandsiep.gov.uk/publications.htm#SharedServices>

Signposting Sustainability through CAA

Sustainability is one of four underpinning themes in Comprehensive Area Assessment (CAA). This briefing aims to: show how local authorities and their local strategic partnership (LSP) partners can take the CAA's underpinning theme of sustainability into account in their current and future work to demonstrate the value of doing so through improving performance in relation to sustainability and the eleven sub-themes in the CAA area assessment

It has been designed primarily for corporate policy and performance officers in local government but will also be useful to other council officers, councillors and LSP partners. It will also act as an aide-memoire for CAA Leads in the CAA inspectorates to help inform CAA judgements.

The briefing has been developed by [CAG Consultants](#) on behalf of the Improvement Network with the involvement of the Audit Commission and the Improvement and Development Agency for local government (IDeA).

For more information go to:

<http://www.improvementnetwork.gov.uk/imp/core/page.do?pageId=1090833>



News

Introducing... °Climate east midlands

A brand new partnership called °Climate East Midlands has been launched in the region to tackle climate change for which Councillor Neil Clarke, Leader of Rushcliffe Borough Council is the new Member Champion.

°Climate East Midlands is one of nine Regional Climate Change Partnerships around the UK, recognised and part funded by central Government.

The partnership consists of six organisations, working together to coordinate action on the causes and consequences of climate change. It works with a variety of other partners to support regional and local action to help reduce greenhouse gas emissions and adapt to the risks and opportunities of a changing climate.

The partnership have just released the first edition of their quarterly newsletter called 'The wrapper', designed to keep stakeholders informed about the activities and conveying some of the many climate related stories from around the region.

For more information about the Partnership, please contact either: Anne Gayfer, Climate Change Programme Manager, EM IEP by email anne.gayfer@nottscg.gov.uk or phone 0115 977 2531 / 07554 439 131 or Mike Peverill, Regional Coordinator by email mike.peverill@emra.gov.uk or phone: 07854 284 588.



Download your copy of the newsletter at:
<http://www.eastmidlandsiep.gov.uk>



News

Next Steps: Towards Local Authority-led Improvement

A message from Councillor David Parsons, Chair, LGA Improvement Board

“From May to July, the LGA and IDeA consulted the local government community and others involved in improving public service delivery. They sought the sector’s views on proposals to develop a new framework for local government improvement that establishes a greater role for local authorities in owning and sharing among themselves the responsibility for their own improvement.

“We received nearly a hundred responses to the ‘Setting the Pace’ consultation, from councils, regulators, professional bodies and central government. We were heartened to hear that there is an appetite within the sector for taking a local government-led approach to improvement to a new level.

“Local authorities are in the best position to judge the needs of their communities and to identify priorities and actions to improve people’s lives within their area. There is a real desire among the local government community for the creation of a truly sector-led performance management framework that requires local authorities and their partners to be accountable to local people, rather than to central government, for improving outcomes within their area.

“There is also a desire for authorities and Local Strategic Partnerships (LSPs), working with the Regional Improvement and Efficiency Partnerships (RIEPs) and the IDeA, to better support each other. We are all keen to maximise the effectiveness of support from our peers, make better use of well-researched examples of best and innovative practice and have access to more in-depth support in challenging times.

“Comprehensive Performance Assessment (CPA) results in recent years have shown that authorities are improving well. But we recognise that we still face performance challenges and these challenges are likely to become more acute over the coming months and years as pressure on the public purse increases.

“The LGA Group’s Improvement Board is committed to promoting the concept of sector-led improvement. We will, over the coming months, be...”

To finish reading this article go to:

<http://www.idea.gov.uk/idk/core/page.do?pagelid=13317621>



News

DFID Community Linking Programme (DCLP)

The DFID Community Linking Programme (DCLP) has recently been launched. DCLP is an exciting new programme that offers funding and support to community groups in the UK that have a link with a group in Africa, Asia, Latin America or the Caribbean.

Over the next six months we are running a survey to find out how many community groups in the UK are already in touch with a group in another country, what activities they do in their link, and what support they'd like for their link. A link might be a charitable project with a community in a developing country, an exchange programme or visits to a particular community, or a wide-reaching community partnership, or something different.

The survey will provide a picture of community linking in the UK and the range of support available. We will also contact some groups to give us a more in-depth case study to showcase good practice in linking. The findings of the survey will be available to the public from February 2010.

Visit <http://www.dfid.gov.uk/dclp> to find out more.

GOEM Appoint New Regional Director

Stephen Hillier has been appointed as the new Regional Director for the Government Office East Midlands (GOEM).

Stephen, who is currently Director of Skills at the Department of Business, Innovation and Skills, has a long and distinguished career in the civil service with extensive experience in Whitehall, including senior leadership roles in all aspects of education and skills policy.

He will join GOEM on 4 January 2010 to help steer the region through an exciting and important period of change.



News

Decent & Safe Homes (DASH) East Midlands Wins Buy-to-Let Industry Oscar

DASH has been crowned the 2009 winner for the Public Service national landlord and buy-to-let award.

The Landlord and Buy-to-Let awards are the premier nationwide private rented sector awards in the UK. Trophies and certificates were presented by TV presenter and landlord campaigner Konnie Huq at a glamorous awards ceremony at the National Exhibition Centre, Birmingham, last week.

We are delighted to have won this award. It really is a testament to the professionalism, hard work and commitment of everyone in the DASH Team. Companies from across the UK entered these awards, so to walk away with the winner's trophy for our category was a fantastic achievement.

Oliver Romain, Head Awards judge and editor of Landlord and Buy to Let magazine, said: "We had a terrific response and DASH has done brilliantly to win. We send our congratulations to the team and look forward to receiving their Awards entry in 2010."



DASH is a project funded by the Government Office for the East Midlands and was created as a regional facility to support the implementation of the Housing Act 2004. The project aims to raise housing standards in the East Midlands region, which will create a fairer and better housing market for all those who own, rent or let residential property whilst protecting those most vulnerable.

For more information go to:

<http://www.eastmidlandsdash.org.uk/index.asp>



News

Recycling Awards for Rutland

Rutland County Council has scooped a prestigious award for recycling and was a finalist in another thanks to the commitment and dedication shown by the residents of Rutland.

Councillor Janine Rodger has been recognised as the “Local Authority Recycling Champion of The Year” as part of the *Lets Recycle- Awards for Excellence in Recycling and Waste Management 2009*.

Cllr Rodger was recognised for her work in developing Rutland County Council’s recycling and waste management service and her central role in increasing the council’s recycling rates from 29% in 2007/08 to an estimated 53% this year.

The sixth annual awards were organised by *letsrecycle.com* to honour the efforts of the private, public and third sector in waste and recycling and were hosted by television personality and news reader Dermot Murnaghan.

Visit Rutland’s website at: <http://www.rutland.gov.uk>



Pictured above Councillor Rodger, Rutland County Council





News

Action Learning Sets

Local Government East Midlands (LGEM) is offering its members the opportunity to join an action learning set at a fantastically reduced price!

What is action learning?

Action Learning is a reflective and questioning technique developed to aid in the understanding of challenges and issues experienced in a work environment. Action learning uses questioning insight to explore problems and identify options to deal with issues and actions to be taken. Action learning involves a group of colleagues working on real issues in their workplace, with the intention of making things happen.

What does an action learning set look like?

Action learning sets usually will have 6-8 people. The LGEM facilitated sets will meet every 6 weeks over the course of a year for half a day each time. Over the year the sets will be facilitated by LGEM a total of 6 times, allowing the group to determine when this takes place. During set meetings individuals explain their issues, providing details to the other set members, which allows the group to explore what actions should be taken.

What sort of issues do participants bring to the set?

Each set member brings their own work based issue

or challenge to work on. It is important that the issue is real and actually matters to the individual. It must be part of their work and the individual must want to tackle it.

What are the benefits of action learning?

- Provides an opportunity for individuals to reflect on their current challenge
- Techniques to aid in the understanding of issues
- Provides a supportive environment
- Development of skills: problem solving, critical reflection, questioning insight, giving / receiving support
- Pattern of working that enables members to work productively together on solving problems

How is action learning different from other meetings?

Action learning is **not**: formal meeting, seminar, team work, support group, counselling or group therapy!

What are the costs? LGEM offers the opportunity to join a facilitated set for a year at the cost of £125 per person **for the year**. This will include 6 facilitated set meetings.

What do I do next?

Please register your interest in taking part as a participant by contacting kirsty.davies@lg-em.gov.uk / lisa.butterfill@lg-em.gov.uk or by calling 01664 502578.



News

Local Councils Join Forces to Cut Carbon and Slash Energy Bills

The Carbon Trust launches the East Midlands Carbon Management Programme supported by the East Midlands Improvement and Efficiency Partnership

Ten local authorities in the East Midlands have joined a new programme which could help them reduce their carbon emissions by 13,000 tonnes a year and cut their annual energy bills by £2million or more.

The East Midlands Carbon Management Programme has been launched by the Carbon Trust and the East Midlands Improvement and Efficiency Partnership (EMIEP) to help the ten authorities work together over the next three months and develop action plans to reduce their carbon footprints.

The councils participating in the scheme are Blaby District Council; Boston Borough Council; Hinckley & Bosworth Borough Council; Melton Borough Council; North Kesteven District Council; North West Leicestershire District Council; Oadby & Wigston Borough Council; South Holland District Council; South Kesteven District Council and West Lindsey District Council.

Representatives from each council will attend a series of workshops where they will share best 'low carbon' practice and ideas for improving energy efficiency with other neighbouring councils.

Each council will also receive specialist support from a dedicated Carbon Trust consultant to help them set their carbon reduction targets and design a cost effective action plan to meet them.

Anne Gayfer, Climate Change Programme Manager at the East Midlands Improvement and Efficiency Partnership said:

"We are committed to helping local authorities in the East Midlands take action to reduce their carbon emissions and slash their energy bill as a result. Through working in close partnership with the Carbon Trust on the East Midlands Carbon Management Programme, each of the local authorities signed up to the scheme will develop a clear action plan to save both cash and carbon."

For more information contact Anne Gayfer, on 0115 977 2531 or email anne.gayfer@nottscc.gov.uk



News

Shared Services - EU ruling

In two recent judgments, the European Court of Justice (ECJ) confirmed that public-public co-operation, through the award of contracts to jointly controlled public entities, which have limited market orientation and which conduct the essential part of their activities for their public owners, does not require the application of the public procurement rules. (see *Case C-324/07 Coditel Brabant SPRL v Commune of Uccle and Région de Bruxelles-Capitale Case C-573/07 - SEA Srl v Comune di Ponte Nossa (10 September 2009)*).

In addition, in June 2009, the ECJ issued a ruling in which it held that co-operation between public bodies does not require the creation of a new jointly controlled entity (to whom a contract is awarded).

Rather, public authorities can perform public interest tasks by using their own resources, without being obliged to call on outside entities not forming part of their own departments.

Co-operation between authorities in this respect does not undermine the principal objective of the public procurement rules (free movement of services



and opening up undistorted competition) where it is governed solely by considerations and requirements relating to the pursuit of objectives in the public interest.

Therefore, the public procurement rules do not apply to such co-operation. (*Case C-480/06 - Commission v Federal Republic of Germany - 9 June 2009*)

**For further information please email EM IEP
Assistant Director Andrew Foster:
andrew.foster@nottsc.gov.uk**



News

Applying the Roanne Case - New Guidance from OGC

Those of us dealing with development agreements which are to any degree '*sponsored*' by Local Authorities have been grappling over the last few years with the implications of the *Auroux v Roanne* case. After a very lengthy wait, OGC have just issued new guidance which we understand has received the clearance of the European Commission in Brussels, who were reported to be unhappy that the UK were intending to give too wide a '*clearance*' for Authorities to sponsor developments without the OJEU regime applying.

The guidance note (**OGC Procurement Policy Note 11/09**) has clarified the position slightly, although it may not go much further than some of us have already been advising. Crucially, it states that a development is '*less likely*' to comprise a procurement to which the OJEU regime applies if it meets some of a group of certain identified characteristics. These are:

1. the development is the autonomous initiative of the developer;
2. the development agreement is ancillary or incidental to a transfer or lease of property from a Local Authority to a developer and is intended to protect that contracting authority;

3. the development may be based on proposals put forward by the Authority but the winner is not chosen by the Authority;
4. there is no money passing from the Authority to the Developer for carrying out the development, eg contributions towards finance or guarantees against losses; and
5. there is no contractually enforceable obligation to complete works.

An interesting situation arises where (as is frequently the case) a development is partly a deal to develop land already owned by a Local Authority (typically under a long lease), but a substantial part of it is not - a judgement call will need to be made in terms of when the development goes further than something which is '*ancillary or incidental*'.

The guidance is, as might be expected, very cautious and does stress, quite correctly, that any artificial arrangement intended to circumvent the application of the Public Procurement Rules is likely to attract legal challenge.

If there are any queries on this please contact:
Stephen Pearson on 0115 985 3206 or email:
stephen.pearson@freethcartwright.co.uk



News

VFM Indicators

You may be aware that HM Treasury has recognised the successful use of the Value for Money indicators over the last two years and has recommended – in the *Operational Efficiency Programme* published earlier this year – that all public sector organisations should collect and report against these indicators.

The background to the Value For Money (VFM) Indicators stems from the Public Sector Audit Agencies joint report “*Value for money in public sector corporate services*” which was published in May 2007. The report develops a set of indicators, which “will be genuinely valuable for managing and understanding the performance and value for money of these corporate functions.” CIPFA in conjunction with KPMG collected and reported on these indicators for the first time in 2007.

Five separate areas are being benchmarked: finance, human resources, ICT, estates management and procurement. Cost and productivity indicators are used to measure economy and efficiency, while effectiveness is measured in terms of user satisfaction, modernising approach and impact on organisational performance

For more information go to: www.vfmindicators.co.uk

Invitation to participate in ICT e-auction 12

The Office of Government Commerce (OGC) is in the initial planning stages for e-auction 12 for ICT hardware, likely to take place in February or March 2010.

The previous 11 e-auctions in the OGC programme have delivered savings in excess of £150million across almost 150 public sector organisations. The last e-auction in October 2009 achieved average savings for the participant organisations of 29.9 per cent compared to their previous prices for equivalent products. All e-auctions are undertaken using existing framework contracts and are fully compliant with the requirements of the EU Procurement Regulations.

If your organisation is considering any investment in ICT hardware over the next few months, we would strongly urge you to consider participating in e-auction 12 – the more committed volumes there are in the auction, the better the resulting prices will be.

Register your interest in e-auction 12 or find out more about the OGC’s ICT Hardware e-auction programme by contacting Chris Chettle, e-Auctions Operational Delivery Manager on 07785 310 636 or email: chris.Chettle@ogc.gsi.gov.uk



Contact Details and Useful Websites

Contacts

Chris Allison, Director

tel: **0115 977 3875** email: chris.allison@nottsc.gov.uk

Andrew Foster, Assistant Director

tel: **07921 491 698** email: andrew.foster@nottsc.gov.uk

Heather Parker,

Strategic Programme Planning and Support Manager

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Websites

East Midlands Improvement & Efficiency Partnership

www.eastmidlandsiep.gov.uk

EM Procurement Hub (Password Protected)

<http://secure.emce.gov.uk/procurement/index.htm>

Sustainable Procurement Information Network (SPIN)

www.s-p-i-n.co.uk

Source East Midlands Contract Portal

www.sourceeastmidlands.co.uk

East Midlands Law Share Partnership (EM LawShare)

www.emlawshare.co.uk

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